DFI CONFERENCE ON CORPORATE GOVERNANCE

COLLABORATING ON OUR APPROACH AS EMERGING MARKETS INVESTORS

Amsterdam – 8 March 2007

BEURS VAN BERLAGE

AGENDA - DAY 1

8:30 AM – 9:00 AM REGISTRATION

9:00 AM – 9:30AM OPENING SESSION

ARTHUR ARNOLD - CEO, Netherlands Development Finance Company, FMO

EDWARD NASSIM - Regional Vice President, Europe, Africa, Middle East, World Bank Group/IFC

9.30 AM - 10:30 AM

THE IMPORTANCE OF GOOD CORPORATE GOVERNANCE

Governance and risk. Governance and sustainable development. The central role of the Board of Directors. Our role as DFIs.

GEORGE MELTZER – Director, Investment & Mission Review Department, FMO

 $\mathbf{MIKE}\ \mathbf{LUBRANO}$ - Manager, Corporate Governance and Capital Markets Advisory Department, IFC

10:30 AM – 10:45 AM Q&A

10:45 AM – 11:15 AM COFFEE & TEA

11:15 AM – 12:00 PM IN FOCUS: BANKS

The special role of banks in the economy.

GRANT KIRKPATRICK – Senior Economist, OECD

12:00 PM - 1:30 PM LUNCH

1:45 PM – 2:45 PM IN FOCUS: FAMILY- and STATE-OWNED ENTERPRISES

Relationship- vs contract-based business environments. Safeguarding the common good. Enabling a level-playing field.

BENGT HALLQVIST - Founder of the Brazilian Institute for Corporate Governance; Family Business Network

DAG DETTER - Detter & Co.

2:45 PM - 3:00 PM Q&A

3:15 PM – 3:45 PM INTRODUCTION DRAFT APPROACH STATEMENT

TERESA BARGER - Director, Corporate Governance and Capital Markets Advisory Department, World Bank Group/IFC

3:45 PM - 4:00 PM Q&A

4:00 PM - 5:00 PM ROUNDTABLE

Discussion on past experiences and the way forward.

 ${f HUGH\ SCOTT\text{-}BARRET}$ - Chief Financial Officer and Member of the Management Board, ABN AMRO

ANNE SIMPSON - Executive Director, International Corporate Governance Network (ICGN)

PETER VONK – Vice President, Andean Development Corporation (CAF)

ANTHONY STALKER – Partner, ADM Capital, Hong Kong/London

MODERATOR: MATS ISAKSSON – Head Corporate Affairs Division, OECD

5:00 PM - 5:15 PM CONCLUSION

MIKE LUBRANO - Manager, Corporate Governance and Capital Markets Advisory Department, IFC

FREDERIK VAN PALLANDT – Credit Analyst and Corporate Governance Officer, Investment & Mission Review Department, FMO

6:00 PM - 7:00 PM NETWORKING BREAK

7:00 PM - 9:00 PM DINNER

DFI CONFERENCE ON CORPORATE GOVERNANCE

TRAINING SESSION ON IFC's CORPORATE GOVERNANCE METHODOLOGY FOR DFI OPERATIONAL STAFF

Amsterdam – 9 March 2007

BEURS VAN BERLAGE

AGENDA - DAY 2

9:00 – 9:15 GENERAL INTRODUCTIONS

- *Introductory Comments; Background of Participants*
- Purpose of the Course

9:15 – 10:45 IFC'S APPROACH TO CORPORATE GOVERNANCE

- Overview of IFC's Methodology
- Details of Methodology
- Demonstration of Methodology and Intranet Resources

11:00 – 11:45 FIRST BREAK-OUT SESSION Evaluation (IFC Methodology Steps 1–3)

- \blacksquare Small groups apply evaluation steps (1, 2, and 3) to cases.
- *Each group presents its evaluation, based on using the IO tools.*

11:45 - 12:00 BREAK

12:00 – 12:45 SECOND BREAK-OUT SESSION Negotiation (IFC Methodology Steps 4-6)

- *Small groups apply negotiation steps (4, 5, and 6) to cases, using role play.*
- Each group presents and explains the outcome of its negotiations.

12:45 – 1:00 CONCLUDING REMARKS AND FEEDBACK